



**STATE OF IOWA**  
**MASTER AGREEMENT**  
 Contract Declaration and Execution

EFFECTIVE BEGIN DATE: 12-01-2008  
 EXPIRATION DATE: 11-30-2009  
 PAGE: 1 of 3

**VENDOR:**

National Computer System  
 NCS Pearson Inc  
 PO Box 599700  
 San Antonio, TX 78263  
 USA

**VENDOR CONTACT:**

Aurelio Prifitera PhD  
 PHONE: 800-627-7271 EXT: 3290  
 EMAIL: customer.service1@pearson.com

FOB

**ISSUER:**

JEANETTE CHUPP  
 PHONE: 515-281-6288  
 EMAIL: Jeanette.Chupp@iowa.gov

**Contract For:** Psychological Testing Materials

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the agreement.

Attachment 1: General Terms and Conditions for goods contracts posted at: [http://das.gse.iowa.gov/terms\\_goods.pdf](http://das.gse.iowa.gov/terms_goods.pdf)

Attachment 2: Contractor's Response to Competitive Bid 0709244012

Publisher Name: NCS Pearson, Inc.

FOB: Ship Point (Shipping and Handling Charges Invoiced)

Payment Terms: Net 30

Delivery: 30 calendarr days (or less) after receipt of order

Quoted Unit Pricing: Firm thru Dec. 31, 2008, and thereafter subject to change per current catalog pricing

Web-Site Ordering Option at Web-Site Address: [www.pearsonassess.com](http://www.pearsonassess.com)

Government Customer Service: Michelle Knoben at Phone 800-627-7271 ext. 3290, or FAX 800-632-9011 or E-Mail:

[Michelle.knoben@pearson.com](mailto:Michelle.knoben@pearson.com)

Inbound Sales and Support: 800-211-8378

Direct Customer Service: [Customer.service1@pearson.com](mailto:Customer.service1@pearson.com)

**RENEWAL OPTIONS**

FROM 12-01-2009 TO 11-30-2010

FROM 12-01-2010 TO 11-30-2011

FROM 12-01-2011 TO 11-30-2012

**AUTHORIZED DEPARTMENT**

ALL

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp., partnership, etc.) <i>Pearson</i>		AGENCY NAME <i>Iowa Dept. of Administrative Services</i>	
BY (Authorized Signature) <i>Lois Jaszewski</i>	Date Signed <i>1-12-09</i>	BY (Authorized Signature) <i>Jeanette Chupp</i>	Date Signed <i>Nov. 20, 2008</i>
Printed Name and Title of Person Signing <i>Lois JASZEWSKI Sales Devel. Rep.</i>		Printed Name and Title of Person Signing <i>Jeanette Chupp</i>	
Address <i>5601 Green Valley Dr. Bloomington 55437</i>		Address <i>Hoover Bldg, Des Moines, Iowa</i>	



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
1	0.00000	78590		\$0.000000 \$0.000000
			Test and Test Scoring Devices: Achievement, Aptitude, Intell Psychological Testing Materials per Current Catalog Pricing Pearson Education Materials are available per the current "Psychological Assessment Products Catalog"	
2	0.00000	78590		\$0.000000 \$0.000000
			Test and Test Scoring Devices: Achievement, Aptitude, Intell BETA III, Psychological Testing Materials ISBN #015 8685 245 - Response Booklets Price thru 12-31-2008: -- \$130.00 / pkg of 25	
3	0.00000	78590		\$0.000000 \$0.000000
			Test and Test Scoring Devices: Achievement, Aptitude, Intell Beta III, Psychological Testing Materials ISBN #015 8685 210 - Manual Price thru 12-31-2008: -- \$ 68.00 / pkg of 25	
4	0.00000	78590		\$0.000000 \$0.000000
			Test and Test Scoring Devices: Achievement, Aptitude, Intell WASI Complete Kit ISBN #015 8981 502 - WASI Complete Kit Wechsler Abbreviated Scale of Intelligence Price thru 12-31-2008: -- \$261.00 Each	
5	0.00000	78590		\$0.000000 \$0.000000
			Test and Test Scoring Devices: Achievement, Aptitude, Intell WMS-IV Soft Case Kit ISBN #015 8896 009 - WMS-IV Soft Case Kit Wechsler Memory Scale, 4th Edition Price thru 12-31-2008: -- \$745.00.00 Each	
6	0.00000	78590		\$0.000000 \$0.000000
			Test and Test Scoring Devices: Achievement, Aptitude, Intell Primary Form Kit ISBN #015 8166 000 - Primary Form Kit Repeatable Battery for the Assessment of Neuropsychological Status Price thru 12-31-2008: -- \$210.00 Each	



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**TERMS AND CONDITIONS**

**Terms & Conditions Goods**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement.

General Terms and Conditions for goods contracts are posted at: [http://das.gse.iowa.gov/terms\\_goods.pdf](http://das.gse.iowa.gov/terms_goods.pdf)

Products Required in Section AA.:

**BETA III, psychological testing materials, to include but not limited to the following:**

ISBN #015 8685 245 – Response Booklets.....\$ 130.00 per packages of 25 each  
ISBN #015 8685 210 – Manual .....\$ 68.00 per package of 25 each.

Other Beta III materials are available at 0% percent discount from the attached catalog or price list name Psychological Assessment Prod, dated: 01-01-2008 which is firm thru: 12-31-2008 (date) and thereafter subject to increase/decrease annually upon publication of a new publisher's price list or catalog.

\*\*\*\*\*

Products Required in Section CC.:

**Pearson Education**

ISBN 015-8981-502 .... WASI Complete Kit, Wechsler  
Abbreviated Scale of Intelligence..... \$ 261.00 each

ISBN 015-8896-009 .... WMS-IV Soft case Kit Wechsler  
Memory Scale, 4<sup>th</sup> Edition..... \$ 745.00 each

ISBN 015-8166-000, Primary Form Kit, Repeatable Battery for the Assessment of  
Neuropsychological Status ..... \$ 210.00 each

Other Pearson Education materials are available at 0% percent discount from the attached catalog or price list name Psychological Assmnt Products, dated: 01-01-2008 which is firm thru: 12-31-2008 (date) and thereafter subject to increase/decrease annually upon publication of a new publisher's price list or catalog.

\*\*\*\*\*

**Shipping / Packaging:** (specify yes or no. If no, make corrections as necessary)

YES All materials shall be packaged in the standard publisher's package.

Quantity orders shall be shipped in cardboard box containers and clearly labeled with the on the outside with the Order Number and Requestor's Name.

NO All orders shall be shipped with Freight Terms of FOB Destination (no freight charges invoiced)  **FOB Ship Point**

**Customer Service and Delivery Requirements:**

YES Orders may be placed electronically on a secure web-site (with authorized password) at web-address: www.pearsonassess.com (specify web-address)

No Orders placed electronically and paid via Credit Card at the time of order shall be authorized a 0 % prompt payment discount.



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## Beta III

Author(s): C.E. Kellogg and N.W. Morton

PRODUCT SUMMARY

DETAILS & PRICING

Overview Features & Benefits Areas of Assessment

### TALENT ASSESSMENT HOME

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Resource Center

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## Quickly Evaluate Employment Readiness of Applicants Using this Measure of Basic Nonverbal Intellectual Abilities

Obtain a quick assessment of adults' nonverbal intellectual abilities with the **Beta III**. **Beta III** is easy to administer and score and is useful for screening large numbers of people for whom administering comprehensive test batteries would be time-consuming and costly. It is especially useful when assessing low-functioning or low-skilled individuals. **Beta III** can be administered by group or individually.

**Beta III** is the latest revision of an instrument with a long and distinguished history. The original version was developed by the U.S. Army during World War I to assess the intellectual ability of illiterate recruits. In 1934, Kellogg and Morton revised it to make it suitable for civilian use. **Beta III** is an updated version of the *Revised Beta Examination, Second Edition*, published in 1974.

### At A Glance

PURPOSE  
Assess

ADMINISTRATION  
30 minutes

TEST SETTING  
Individual or Group

QUALIFICATION LEVEL  
B-Level

PUBLICATION DATE  
1999

AGES / GRADES  
16 years and older

NORMS  
Scaled Scores, General IQ  
Score, Percentile Ranks

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## Wechsler Abbreviated Scale of Intelligence™ (WASI™)

PRODUCT SUMMARY

DETAILS & PRICING

Save time and obtain accurate results with the newest addition to the Wechsler family—the **Wechsler Abbreviated Scale of Intelligence™ (WASI™)**. **Wechsler Abbreviated™** meets the demand for a quick, reliable measure of intelligence in clinical, educational, and research settings. **Wechsler Abbreviated** is nationally standardized, yields the three traditional Verbal, Performance, Full Scale IQ scores, and is linked to the **Wechsler Intelligence Scale for Children®—Third Edition (WISC-III®)**, and the **Wechsler Adult Intelligence Scale®—Third Edition (WAIS®-III)**. **Wechsler Abbreviated** provides you with more information than you can typically receive from other brief intelligence tests.

Links to WISC-III, WAIS-III  
**Wechsler Abbreviated** was developed as an independent scale. Standardization data were

LEARN MORE

### At A Glance

PURPOSE  
Obtain a reliable brief  
measure of intelligence

ADMINISTRATION  
Four-Subtest Form: 30  
minutes Two-Subtest Form:  
15 minutes

QUALIFICATION LEVEL  
C-Level

PUBLICATION DATE  
1999

AGES / GRADES  
6 to 89 years

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- ✦ OCCUPATIONAL THERAPY
- ✦ PreK-12 EDUCATION
- ✦ POST-SECONDARY ED
- ✦ TALENT ASSESSMENT

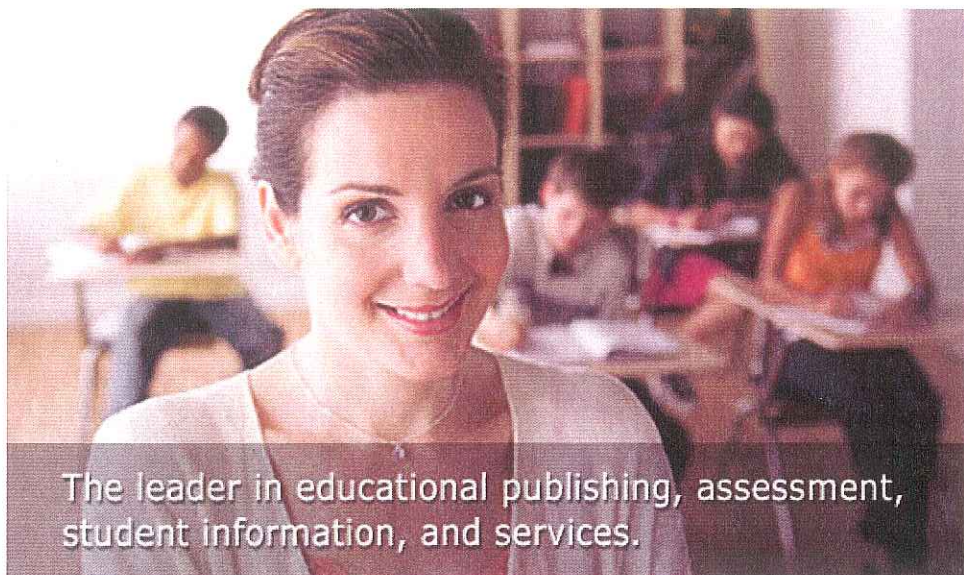
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### Recent News

Wechsler Adult Intelligence Scale,  
Fourth Edition - Now Available From  
Pearson  
Aug. 28, 2008 - The Most Widely Used and  
Comprehensive Measure of Adult Cognitive  
Ability Evolves in Recognition of the  
Changing Landscape of Clinical  
Psychology

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Pearson Completes Acquisition of  
Harcourt Assessment  
Jan. 30, 2008 -

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### Featured Events

American Speech-Language-Hearing  
Association (ASHA)  
Chicago, IL - Nov. 20-22, 2008

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Council of Graduate Schools (CGS)  
Washington, D.C. - Dec. 3-6, 2008

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